



TSXV **KUT**

# Company Presentation

Purchase of Proshred Atlanta  
August 3, 2021

# FORWARD LOOKING STATEMENTS

The Summary includes certain statements, estimates and projections with respect to the Company's anticipated future performance. In some cases, the recipient can identify forward-looking statements by terms such as 'may,' 'will,' 'should,' 'could,' 'would,' 'expects,' 'plans,' 'anticipates,' 'believes,' 'estimates,' 'projects,' 'predicts,' 'potential', or 'continue' or the negative of those forms or other comparable terms. The Company's forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the Company's actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. As a result of these uncertainties, the recipient of the Summary should not place undue reliance on the Company's forward-looking statements. The Company does not intend to update any of these factors or to publicly announce the result of any revisions to any of the Company's forward-looking statements contained herein, whether as a result of new information, any future event or otherwise.

The prospective financial information included in the Summary was not prepared with a view toward compliance with the published guidelines of (i) any securities regulator including the U.S. Securities and Exchange Commission, or (ii) any accounting or auditing regulatory body including the Canadian Institute of Chartered Accountants or the American Institute of Certified Public Accountants ("AICPA") for the preparation of projections (such as the AICPA audit and accounting guide for prospective financial information). The statements contained in this document has not been compiled, examined, or have had any audit procedures, and accordingly, we do not express an opinion or any other form of assurance with respect thereto. The Company, expressly disclaim all responsibility for the validity, reasonableness, accuracy or completeness of such statements, estimates and projections.





# ATLANTA ACQUISITION

## TOP 10 MARKET = GROWTH OPPORTUNITY



# ATLANTA METRICS

**Service Revenue Growth and Mix Strong – Paper Mix Historically Low**

## Atlanta Highlights

Current Run Rate Revenue is over \$1.3M USD

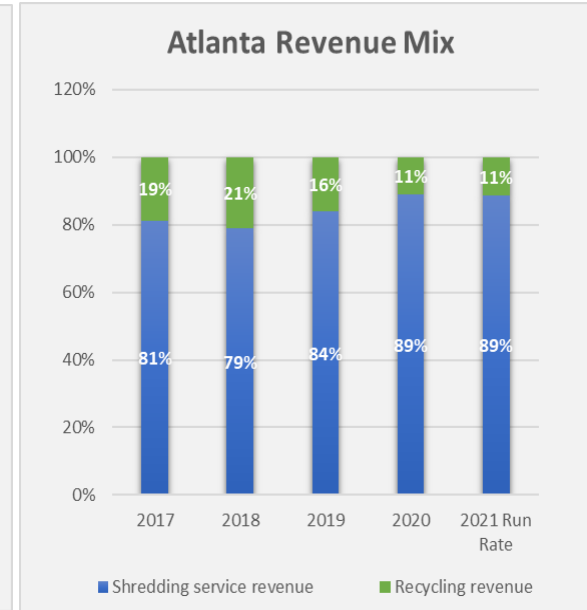
Service Revenue:

- ◆ Mix consistently above 80% Service – cash flow is driven by service revenue
- ◆ Service revenue growth continued during the Pandemic and now post-Pandemic

EBITDA Margins have ranged between 35% and 38%,

Target Multiple = 6X EBITDA

## Atlanta Revenue Statistics



## FOUNDATION:

Population of over 6M People, with 15% growth rate

Average revenue per scheduled client under \$100/month (No client concentration)

Anchors the West side of the Atlanta/Charlotte Corridor

# CONTACT US

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